

Fig. 1

TOP SECRET 20250423

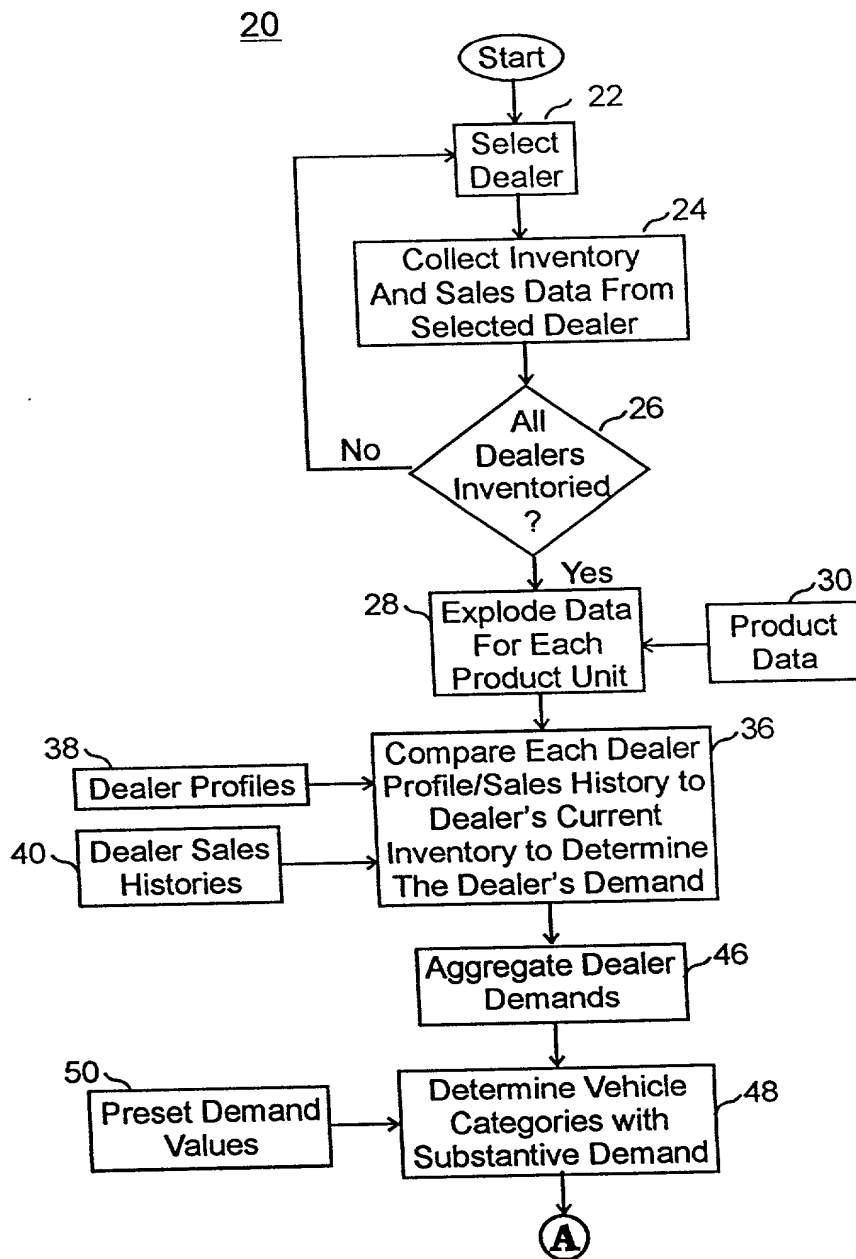


Fig. 2A

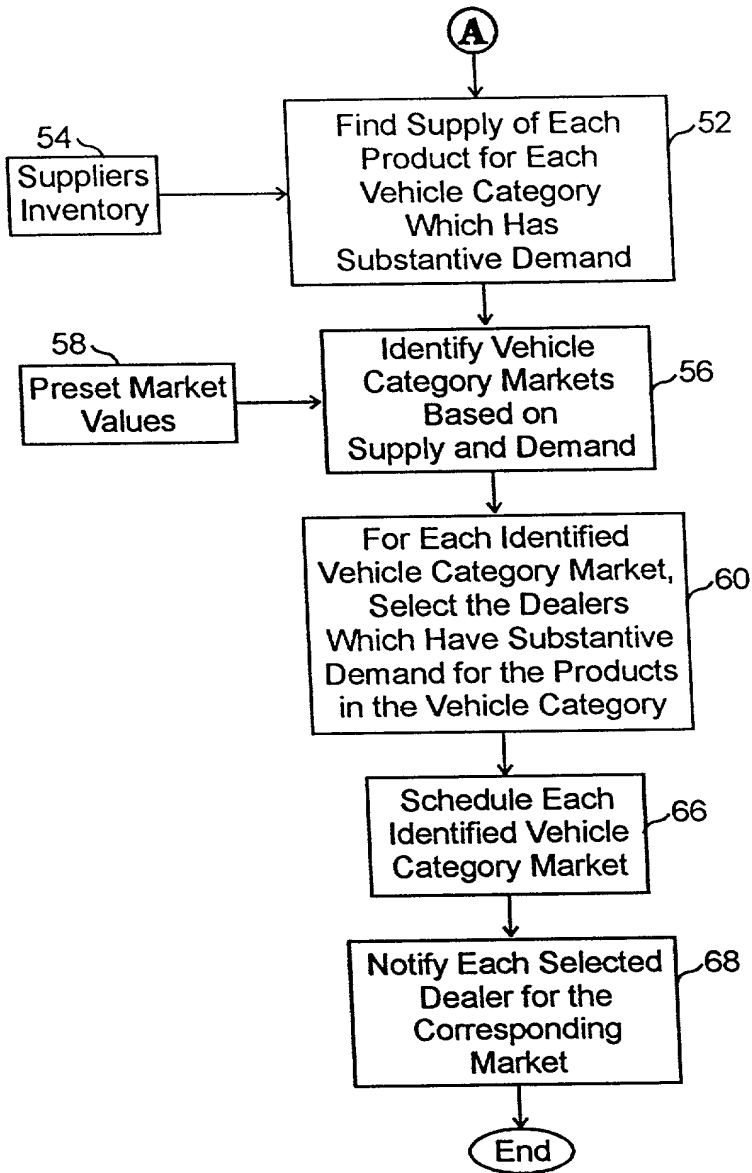


Fig. 2B

FIG. 2B

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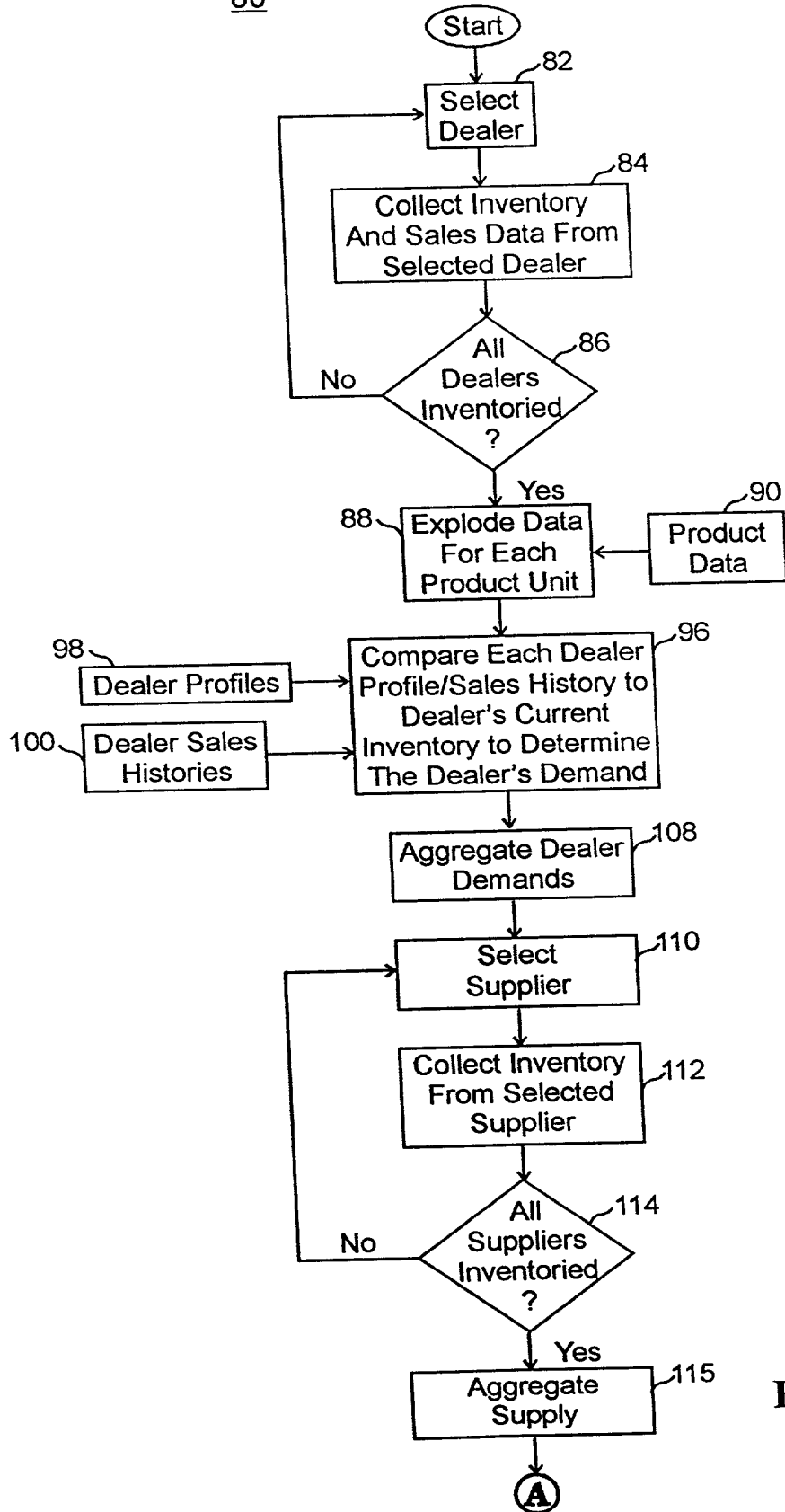


Fig. 3A

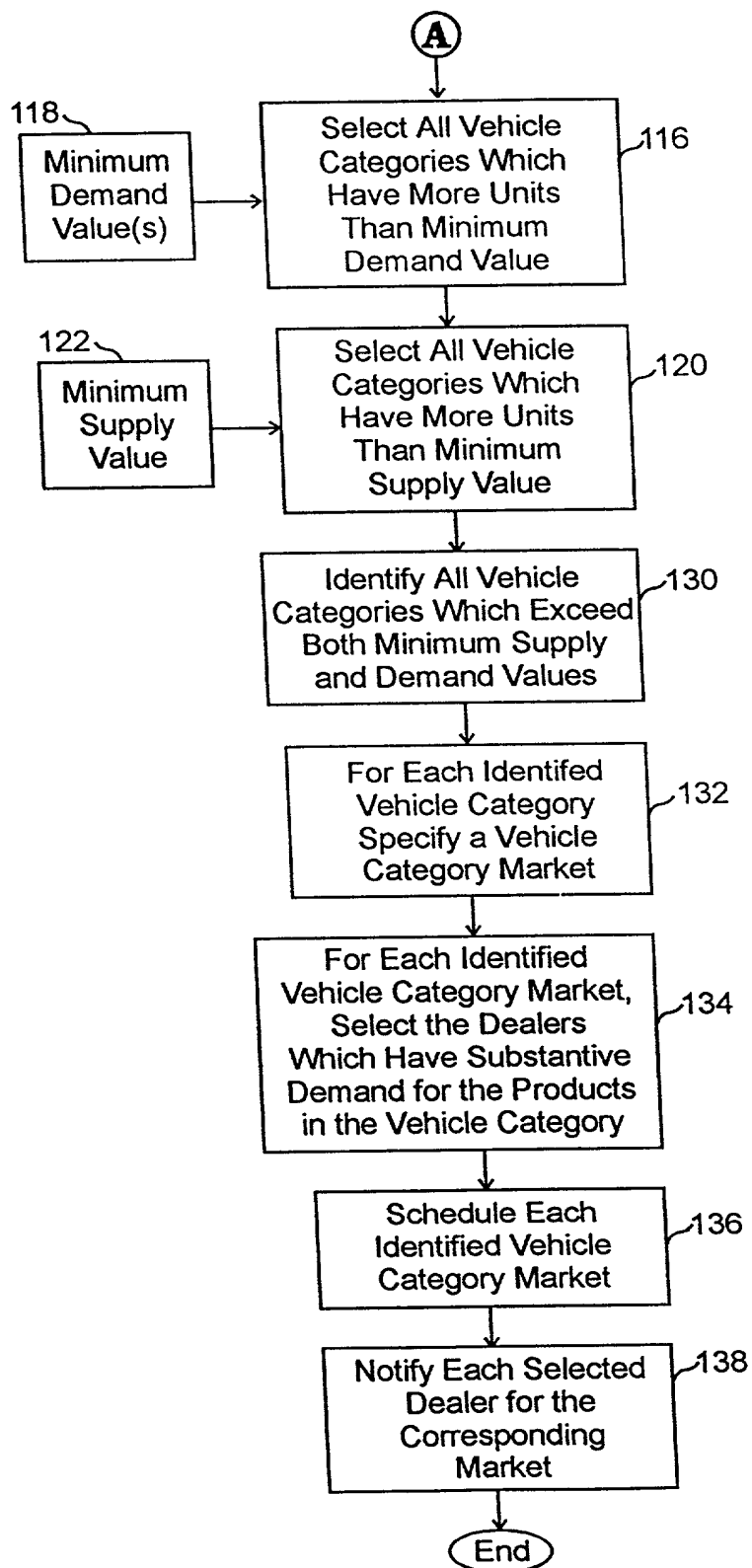


Fig. 3B

Dealer #1

Weekly Sales

Product Type	Current Inventory	Weekly Sales																	
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
A	30	4	5	1	6	4	0	5	6	8	4	5	3	6	2	5	1	3	5
B	25	6	9	7	10	12	6	8	7	5	9	12	14	12	10	8	10	9	7
C	42	10	12	8	15	19	12	10	9	12	14	15	19	22	18	15	12	10	8
E	0	3	5	4	7	3	8	6	5	9	6	4	2	5	7	1	9	8	5
F	30	7	4	9	6	5	3	6	9	8	5	3	1	4	2	5	8	7	9
G	55	14	18	20	18	17	22	18	25	18	24	29	20	17	14	12	10	18	20
H	21	4	5	9	4	10	14	9	3	5	6	10	5	1	2	0	5	4	7
J	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
K	12	4	6	10	12	6	8	10	12	8	10	9	12	10	8	7	10	8	7
M	3	1	3	2	0	4	1	3	2	1	4	0	0	1	3	2	4	2	2

Fig. 4

Dealer #2

Type	Product		Weekly Sales																	
	Inventory	Current	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
A	4		4	6	5	4	1	0	3	2	1	5	2	3	1	6	4	2	0	2
C	6		6	4	4	5	1	3	6	6	2	1	7	4	0	3	2	2	3	1
D	0		2	1	0	1	0	2	1	0	0	1	2	0	1	1	0	0	1	2
F	5		3	6	1	5	3	3	5	6	4	2	1	3	2	1	5	3	2	6
G	9		3	4	0	2	3	4	2	1	1	0	3	2	1	2	1	3	0	2
H	8		2	4	1	3	2	1	1	3	2	4	0	2	1	4	3	2	1	1
J	0		1	3	4	1	2	3	4	1	4	2	1	4	2	2	1	1	3	2
K	4		2	4	5	4	3	3	5	4	3	2	3	1	3	4	2	4	3	3
N	1		3	4	5	1	3	4	3	4	5	4	3	3	2	1	4	5	3	3
O	3		2	1	4	4	4	6	5	4	6	8	4	2	4	6	5	6	4	3

Fig. 5

Dealer #3

Product Type	Current Inventory	Weekly Sales																	
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
B	14	5	3	3	4	3	1	2	5	4	3	6	2	4	5	7	3	2	2
D	22	6	4	5	7	4	7	6	5	7	4	6	7	8	6	8	5	4	6
E	16	5	3	4	6	4	7	3	1	4	3	10	6	8	7	4	5	6	7
F	9	2	1	3	3	4	1	3	2	4	5	3	1	0	0	1	4	3	2
H	31	6	11	9	8	7	11	12	14	8	9	5	7	9	12	10	11	12	8
I	26	5	7	6	9	8	5	7	9	11	6	4	6	11	8	7	6	5	7
J	17	3	5	4	1	3	4	0	3	1	2	4	3	0	4	3	3	0	1
N	22	5	3	4	6	5	6	7	6	3	2	4	6	5	3	4	7	6	2
P	12	3	4	4	5	3	4	3	2	3	4	2	4	3	1	1	2	3	4

Fig. 6



Dealer #4	Product Type	Current Inventory	Weekly Sales																	
			1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
	A	25	4	6	7	3	4	0	4	5	6	1	4	5	1	3	4	8	7	9
	B	21	5	3	1	6	4	4	3	5	7	9	8	7	4	3	1	0	6	2
	D	42	12	9	14	16	20	17	14	21	27	22	20	14	16	13	11	14	18	21
	F	17	4	6	9	11	9	6	5	4	4	6	3	2	1	3	5	11	14	15
	G	35	12	19	17	21	17	19	20	16	12	14	10	7	5	7	8	14	19	23
	H	42	12	15	14	17	19	17	15	11	10	14	7	14	8	12	13	10	8	14
	J	37	8	7	5	4	7	9	14	16	8	14	6	14	4	8	6	5	7	11
	K	45	14	12	16	18	22	16	14	17	12	10	8	6	9	11	14	17	16	20
	M	16	3	6	4	2	4	3	5	3	2	4	6	5	7	8	9	4	7	3
	P	24	9	7	9	5	4	8	9	7	5	7	6	6	5	3	7	4	3	5

Fig. 7

Lease Company #1

Product Type	Current Inventory
A	25
B	85
D	60
E	2
G	53
J	22
K	0
M	45
N	19
O	2
P	45

**Fig. 8**

Lease Company #2

Product Type	Current Inventory
B	57
D	35
E	68
F	45
G	90
H	68
J	45
M	126
N	145
O	58
P	79

**Fig. 9**

Lease Company #3

Product Type	Current Inventory
A	55
B	27
C	35
E	4
F	10
G	22
H	15
I	37
K	51
N	45
O	37

**Fig. 10**

Lease Company #4

Product Type	Current Inventory
B	32
C	12
D	14
F	19
G	30
H	14
K	14
L	2
M	14
P	21

**Fig. 11**

TOP SECRET

### AGGREGATED DEMAND

Product Type	Dealer Demand					Total Demand	T/H
	#1	#2	#3	#4	#5		
A	--	12	--	5	8	25	20
B	5	--	4	2	6	17	25
C	--	6	--	--	2	8	15
D	--	12	--	--	--	12	15
E	12	--	2	--	4	18	15
F	4	10	4	8	--	26	10
G	--	6	--	--	2	8	10
H	6	4	--	--	2	12	20
I	--	--	--	--	4	4	10
J	14	8	3	3	6	34	20
K	6	4	--	--	--	10	15
L	--	--	--	--	4	4	10
M	3	--	--	4	2	9	10
N	--	3	--	--	--	3	10
O	--	7	--	--	3	10	5
P	--	--	4	--	--	4	10

**Fig. 12**

### AGGREGATED SUPPLY

Product Type	Suppliers				Total Supply	T/H
	#1	#2	#3	#4		
A	25	--	55	Ø	80	20
B	85	57	27	32	201	30
C	--	--	35	12	47	15
D	60	35	--	14	109	15
E	2	--	4	--	6	20
F	--	45	10	19	74	10
G	53	90	22	30	195	10
H	--	68	15	14	97	25
I	--	--	37	--	37	10
J	22	45	--	--	67	20
K	--	--	51	14	65	15
L	--	--	--	2	2	5
M	45	126	--	14	282	20
N	19	145	45	--	209	10
O	2	58	37	--	97	10
P	45	79	--	21	145	10

**Fig. 13**

TATSO 2023

Product Type	Market	Dealers With Demand					Suppliers with Available Products			
		#1	#2	#3	#4	#5	#1	#2	#3	#4
A	X		X		X	X	X		X	
B		X		X	X	X	X	X	X	X
C			X			X			X	X
D			X				X	X		X
E		X		X		X	X		X	
F	X	X	X	X	X			X	X	X
G			X			X	X	X	X	X
H		X	X			X		X	X	X
I						X			X	
J	X	X	X	X	X	X	X	X		
K		X	X						X	X
L						X				X
M		X			X	X	X	X		X
N			X				X	X	X	
O	X		X			X	X	X	X	
P				X			X	X		X

Fig. 14

### Multi-Category Market

Market	Vehicle Categories	Dealers	Suppliers
1	A, C, G	1, 2, 3, 5	1, 2, 3, 4
2	I, K, L	2, 3, 6	1, 4
3	F, G, K, L, O, P	1, 3, 5, 6	2, 4, 5

Fig. 15